## HOUSE BILL NO. HB0151

Economic development large project loans-amendments.

Sponsored by: Representative(s) Greear

## A BILL

for

1 AN ACT relating to economic development; codifying and amending procedures for loans for economic development 2 projects as specified; amending and specifying duties 3 4 associated with the large project loan program; establishing a loan review committee; requiring a report; 5 6 making conforming amendments; repealing noncodified provisions of the loan program; requiring rulemaking; 7 specifying applicability; and providing for effective 8 dates. 9

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11 Be It Enacted by the Legislature of the State of Wyoming:

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13 **Section 1**. W.S. 9-12-308 is created to read:

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15 9-12-308. Large project loan program.

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1 (a) The large project account within the revolving 2 investment fund created pursuant to article 16, section 12 3 of the Wyoming constitution, created by 2014 Wyoming 4 session laws, chapter 46, section 2, is continued and codified. 5 6 7 (b) Funds in the large project account within the revolving investment fund shall be used exclusively to 8 promote and aid economic development of the state by 9 10 providing loan guarantees or loans to proposed or existing 11 enterprises that will employ people within the state, 12 provide services in the state, use resources in the state or otherwise add economic value to goods, services or 13 resources within the state consistent with this section. 14 15 16 (c) There is created a loan review committee to review all projects, loans and loan guarantees proposed 17 under this section. The committee shall consist of: 18 19 20 (i) The governor or his designee; 21 22 (ii) The treasurer or his designee;

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1 (iii)	Α	member	of	the	board	of	directors	of	the
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- 2 council who has expertise in banking or experience in the
- 3 banking industry, designated by the chief executive officer
- 4 of the council.

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- 6 (d) The members of the loan review committee may
- 7 request assistance from staff of the governor's office, the
- 8 state treasurer's office, the council and any bank
- 9 participating in the loan transaction or loan guarantee to
- 10 review and evaluate proposed projects, loans and loan
- 11 guarantees under this section.

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- 13 (e) Loans and loan guarantees provided under this
- 14 section shall be subject to the following procedures:

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- 16 (i) Any project shall first be submitted to and
- 17 reviewed by the council who shall provide preliminary
- 18 recommendations for the size and parameters of the proposed
- 19 loan or loan guarantee. The council shall review the
- 20 project under the process set forth in W.S. 9-12-601
- 21 through 9-12-603. In developing recommendations for the
- 22 size and parameters of the proposed loan or loan guarantee

under this paragraph, the council may work with the bank 1

STATE OF WYOMING

2 that would issue the loan or loan guarantee;

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- 4 (ii) The council shall present the project and
- the proposed loan or loan guarantee and its terms to the 5
- loan review committee, which may accept or deny 6 the
- proposed loan or amend its terms; 7

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- 9 (iii) Upon a favorable recommendation by the
- 10 council and the loan review committee, the project shall
- 11 then be submitted to the state loan and investment board
- 12 for final approval. The council and the loan review
- committee shall only forward projects and proposed loans 13
- under this section that have been determined to meet the 14
- 15 requirements of this section;

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- 17 (iv) The state loan and investment board shall
- vote to accept or deny the project and the terms of the 18
- 19 loan or loan guarantee developed for the project.

- (f) The council and the loan review committee shall 21
- recommend, and the state loan and investment board shall 22
- 23 only approve, the issuance of loan guarantees and loans

1 under this section for projects that meet the following 2 requirements: 3 4 (i) Are anticipated to have an economic impact and a public benefit greater than the economic impact and 5 public benefit of projects regularly funded under 6 7 Wyoming business ready community program; 8 9 (ii) Based upon the findings of an independent 10 third party selected and approved by the council, will provide the following minimum public benefits: 11 12 13 (A) The creation of a significant expansion of permanent jobs in the county or counties in which the 14 project will be located; 15 16 17 (B) A significant increase in the assessed valuation of the county or counties in which the project 18

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will be located, by not less than the value of the loans or

loan guarantees received by the applicant borrower;

1 (C) A substantial increase in the sales, 2 property or other tax revenues to the county or counties 3 where the project will be located; and 4 5 (D) Promotion of a stable, balanced and diversified economy. 6 7 8 (iii) Has a high likelihood of completion. 9 10 (g) The council shall establish the terms of any 11 loan, loan participation or loan guarantee issued under 12 this section in accordance with the following: 13 14 (i) Loans or loan guarantees provided under this 15 section shall be adequately collateralized. To protect the 16 state's interest, the council may negotiate protections 17 with respect to any accepted collateral, including but not limited to escrow accounts, debt limitations, cash sweeps, 18 19 pledge rights, corporate approval rights and other 20 mechanisms the council deems appropriate; 21

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1 (ii) Loans under this section shall bear

2 interest at a fixed or adjustable rate. The interest rate

3 shall be:

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5 (A) Indexed to a rate as determined by rule

6 adopted by the council, plus any additional premium

7 determined by the council to be reasonably commensurate

8 with the risk profile of the loan or loan guarantee, as

9 approved by the loan committee; and

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11 (B) Approved by the loan committee and the

12 state loan and investment board.

13

14 (iii) The council shall ensure through

15 certification of the applicant, or any other manner

16 determined to be adequate by the council, a commitment of

17 at least twenty-five percent (25%) of the total cost of the

18 project from funding sources not provided by the state of

19 Wyoming;

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21 (iv) Loans or loan guarantees shall be used for

22 direct investment in the project and shall not be used or

1 made available to refinance preexisting debt incurred

2 before commencement of the project;

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4 (v) Borrowers shall demonstrate a balance sheet

5 and cash flow sufficient to demonstrate their ability to

6 repay the loan or loan guarantee;

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8 (vi) Borrowers shall provide security to repay

9 the loan with a residual value sufficient to repay the loan

10 or loan guarantee in event of default;

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12 (vii) When appropriate, the council may require

13 continuing loan guarantees by affiliates and principals of

14 the borrower;

15

16 (viii) Except as provided in this paragraph, the

17 council shall ensure that the lead lender secures a first

18 security interest in the entire project sufficient to

19 adequately protect the investment of loan proceeds or

20 proceeds guaranteed by the state under this section. The

21 security interest shall be shared pro rata with the state

22 in percentage of the loan or loan guarantee. If necessary,

23 the council may allow the lead lender to accept substitute

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1 security that will protect repayment to the state on a

2 basis substantially equivalent to a first security interest

3 on the project. The council shall ensure that any alternate

4 security is sufficient to prudently protect the state's pro

5 rata interest;

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7 (ix) The council shall charge a loan origination

8 fee or loan guarantee fee of one percent (1%) of the total

9 loan or guaranteed loan amount. Funds collected under this

10 paragraph shall be deposited in the large project account

11 within the revolving investment fund, less any amounts used

12 to pay the costs of consultants retained pursuant to

13 subsection (k) of this section.

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15 (h) No loan or loan guarantee shall be made under

16 this section without the written opinion of the attorney

17 general certifying the legality of the transaction and all

18 documents connected therewith.

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20 (j) Repayment of principal and interest to the state

21 in connection with loans made under this section shall be

22 deposited to the large project account within the revolving

23 investment fund. All funds within the account may be used

1 for and are continuously appropriated for the purposes of

2 this section. The total principal balance of outstanding

3 loans under this section shall not exceed the amounts

4 appropriated by the legislature plus interest accrued and

5 collected less any losses of loan principal.

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7 (k) The council is authorized to retain experts and 8 service providers as necessary to fully evaluate, negotiate and implement the terms and conditions of the loans and 9 10 loan quarantees issued under this section. If an expert or service provider is retained by the council under this 11 12 subsection, any costs incurred that exceed the loan origination fee or loan guarantee fee set in paragraph 13 (g)(ix) of this section shall be paid by the applicant. The 14 independent third party selected and approved by 15 the 16 council under paragraph (f)(ii) of this section shall not 17 serve as an expert or service provider retained under this

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subsection.

20 (m) The council shall promulgate rules necessary for 21 the implementation of this section.

1 **Section 2.** W.S. 9-12-305 and 9-12-306(b) are amended

2 to read:

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4 9-12-305. Economic development enterprise fund

5 account; deposits; continuous appropriation; loans.

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7 Except for fees deposited in accordance with W.S.

8 9-12-302(b), all repayments of principal and interest to

9 the state in connection with loans made under this article

10 and other funds as appropriated by the legislature for the

11 challenge loan program shall be deposited into the economic

12 development enterprise account within the revolving

13 investment fund. All funds in the account may be used for

14 and are continuously appropriated for loans authorized to

15 be made under this article. Funds within the account may

16 also be transferred upon direction of the governor to the

17 large project account within the revolving investment fund

18 created by 2014 Wyoming Session Laws, Chapter 46 if

19 required to meet loans or loan guarantees approved by the

20 state loan and investment board under that law W.S.

21 9-12-308. The total principal balance of outstanding loans

22 shall not exceed the amounts appropriated by the

- 1 legislature plus interest accrued and collected less any
- 2 losses of loan principal or interest.

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4 9-12-306. Audit; report.

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- 6 (b) On or before July 15 of each year, the council
- 7 shall submit a written report to the joint minerals,
- 8 business and economic development interim committee
- 9 reviewing rules adopted by the council during the reporting
- 10 period, presenting a portfolio of loans made under the
- 11 program and under W.S. 9-12-308 and presenting a risk
- 12 analysis of the portfolio of loans prepared by the state
- 13 banking commissioner. The report, portfolio of loans and
- 14 risk analysis required under this subsection shall be
- 15 public records. The risk analysis prepared by the state
- 16 banking commissioner shall not be subject to the
- 17 limitations of W.S. 9-1-512.

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- 19 Section 3. 2014 Wyoming Session Laws, Chapter 46,
- 20 Section 2, 2016 Wyoming Session Laws, Chapter 41, Sections
- 21 3 and 5 and 2018 Wyoming Session Laws, Chapter 98, Sections
- 22 1 and 2 are repealed.

1 Section 4. Nothing in this act shall be construed to

2 modify or impair existing contracts or loans of the state

3 of Wyoming executed before July 1, 2020.

4

5 **Section 5.** The Wyoming business council shall

6 promulgate rules necessary to implement the provisions of

7 this act.

8

9 Section 6.

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11 (a) Except as provided in subsection (b) of this

12 section, this act is effective July 1, 2020.

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14 (b) Sections 5 and 6 of this act are effective

15 immediately upon completion of all acts necessary for a

16 bill to become law as provided by Article 4, Section 8 of

17 the Wyoming Constitution.

18

19 (END)